

TOP AGENT

MAGAZINE



Area Specialist

CHRISTIE KANE



Top Agent Christie Kane is in the process of launching her own brokerage to serve Massachusetts and New Hampshire. She has plans for a boutique brokerage that will allow her to bring extraordinary service to every client.

With her depth of experience and her steadfast commitment to her clients, Christie Kane has focused on making herself a one-stop shop for all her clients' real estate needs. It's a skill Christie started honing very early on. "I caught the bug of real estate when I was 12 years old working with my father," Christie recalls. "My dad was an entrepreneur working in both the antique business and real estate industry. When I was a little girl, I would help him on weekends either at the auction hall or working on properties. My family did everything together. We worked on any property renovations on our own: painting, ripping up carpets, landscaping, you name it! I learned a lot of life and professional lessons with my parents during those times. They always encouraged my sister and I to pursue happiness and with that, you'll be successful in any career path you choose. I always



knew this was what I wanted to do, and that I had a passion for it.” It’s this passion for real estate and for helping her clients that guides Christie in everything she does.

After 6 successful years in the business, Christie is now in the process of launching

her own brokerage to serve Massachusetts and New Hampshire. She has plans for a boutique brokerage that will allow her to bring extraordinary service to every client. “My goal is to really focus on my customers and to provide that boutique experience that you don’t necessarily get



“I want to be my clients’ lifelong REALTOR®,” Christie says. “I really pride myself on trying to grow a community among my clients so they always feel that I’m only a phone call away.”

with an agent who works with a larger firm,” Christie explains.

It’s this client-centric approach that draws clients and leads to Christie’s strong rate of referral business. “I make the customer an absolute priority,” Christie says. “I like to say that you get a new boss every week when you work with a new buyer or seller, and I like to adapt my style to what my clients feel comfortable with and how they want the transaction to progress.” That boutique ethos also extends to guiding and nurturing her agents as well. “I want this to be a brokerage for the agents too,” she says. “I want to help develop them as real estate professionals and help them meet their goals so they feel like they’re part of a team where the broker has their best interests at heart and wants them to grow. If they’re successful, the brokerage will be successful.”



Giving back to her community is important to Christie, and she loves working with Toys for Tots every year. In recent years she has also started an annual holiday

helper program to help local families who are struggling, which she is trying to grow every year to help new families in her community. “A business can only thrive



if its' community is doing well," Christie says. "If people are struggling and you can have a small impact on providing them something positive that might help them in a tough time, then that's effectively helping others."

Looking toward the future of her business, Christie looks forward to continuing to be an important and valued resource in her clients' lives. "I want to be my clients' life-long REALTOR[®]," Christie says. "I really pride myself on trying to grow a community among my clients so they always feel that I'm only a phone call away."



To find out more about Christie Kane, please call 857-321-2972 or email christie@bellaviewrealtygroup.com